

RF Solutions Engineers *(Reference Code: MAWS-SE11)*

MobileAccess is actively seeking RF Solutions Engineers to join our team. This position, reporting to the Director of Services, is responsible for providing detailed technical support to the Sales Directors, Managers and VARs in your region. The successful candidate will provide both technical and sales support for both internal Sales and VARs in support of Enterprise and Wireless Service Provider customers with a focus on pre-sales efforts, however post sales technical support and other post sales activities may be required from time to time. This is a dynamic, fast-paced industry that requires experience and flexibility to succeed!

Essential Duties and Responsibilities

- Contributing as a Subject Matter Expert on the successful RF design and bid of the company's products and services. Specific responsibilities include:
 - Assisting Partners in product, technology, and design related questions during the pre-sales phase of projects.
 - Interfacing with customers, VARs/Partners, RF Design, Product Management, and Tech Support as needed to successfully bid projects assigned.
 - Provide educational seminars to Carriers/VARs with focus on MobileAccess equipment configurations and recommended practices.
 - Use case analysis/comparison of new/existing products to determine proper positioning within market.
 - Serve as MobileAccess lead in VAR driven RFP responses.
 - Developing processes to improve the company's products and design configurations in order to encourage better returns for the company and to control costs more effectively.
- Participating as an active team member of the MobileAccess Services group. Specific responsibilities include:
 - Working with other team members as needed to create professional, competitive proposals and quotations.
 - Working with sales representatives to address customer concerns in a timely manner.
 - Participating in pre-sales meetings as needed to support internal Sales team and VARs.
 - Promoting the company's products and services to partners and customers.
 - 50% travel to various and unanticipated client sites.

Qualifications

Masters Degree in Electrical or Telecommunications Engineering and 3 years of experience in telecommunications in such positions as RF Engineer, Product Manager, Sales Engineer or Network Engineer. In lieu of a Master's Degree, will accept a Bachelors Degree in Electrical or Telecommunications Engineering and 5 years of experience as per the above. Experience, which may be gained concurrently, must include:

- 2 yrs. exp. in Wireless/Mobility/Cellular networks and/or Networking/Internetworking devices, protocols, and operating systems.
- 2 yrs. exp. designing and implementing carrier and/or enterprise wireless deployments working directly with national carriers: Sprint (iDEN/PCS), Cricket (PCS), MetroPCS (PCS), AT&T (GSM/UMTS), Verizon (CELL/PCS), T-Mobile (GSM), US Cellular (CELL/PCS)
- 2 yrs. exp. operating software tools pertinent to wireless system designs: IBwave, Wireless Valley, Airmagnet Survey, MS Visio, AutoCAD, Excel VBA, Agilent network analyzer and receiver;
- 2 yrs. exp. operating and using (in the field) all modes of operation of in-building test hardware, including: a) Spectrum Analyzers: Anritsu, Tektronix and Fluke; b) Optical Power Meters: Noyes and Fluke; c) CW Signal Source generator: Praxsymb and Agilent; d) OTDR: Fluke and Anritsu
- Demonstrated knowledge of various Wireless Technologies: GSM, CDMA, UMTS, iDEN, SMR, Public Safety (UHF/VHF), WLAN (802.11 a/b/g/n), WiMax, LTE, OFDM, Telemetry, Zigbee and RTLS

- Demonstrated ability to communicate effectively with multiple levels of an organization
- Must be willing to travel 50% to various and unanticipated client sites
- Must be willing to work nights and/or weekends as needed

How to Apply

Please send your resume and cover letter via email to jobs-us@mobileaccess.com. Mention code: MAWS-SE11

About Corning MobileAccess

Corning MobileAccess, a division of Corning Cable Systems is a leading manufacturer of in-building wireless distribution products for wireless service providers, enterprise, healthcare, government, and educational applications. Corning MobileAccess provides cutting-edge technology and comprehensive turn-key implementation services to accomplish our customers' in-building wireless goals. For more detailed information please visit us at www.corning.com/mobileaccess.