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Sprint, MobileAccess Team For Enterprise Connectivity

Today, large enterprises must address the mobile connectivity, communication and collaboration needs of both their road warrior and corridor warrior populations. As such, Sprint and MobileAccess are partnering to deliver a universal infrastructure for enterprise-wide access to wireless voice and data applications.

Sprint is leveraging the MobileAccess Universal Wireless Network to provide businesses with pervasive, multi-service in-building and campus-wide wireless coverage needed for their current and future mobile applications. Enterprise wireless solutions provider MobileAccess boasts more than 1,000 customers, including such Fortune 1000 companies as Lehman Brothers and Hearst Corporation, leading healthcare facilities like Northwestern Memorial and Clarian Health as well as the Aladdin Resort and Casino, Alltel Stadium, American University and the Oakland International Airport.

"Businesses demand strong wireless coverage not only for Sprint services, but for all their corporate mobile applications and they want it delivered over one seamless communications infrastructure to simplify network management and enhance productivity of employees," says Darlene Braunschweig, vice president/Custom Network Solutions at Sprint. "By working with MobileAccess, we are able to equip our customers with a single scalable, multi-service infrastructure that provides dependable coverage for all of the wireless data and voice services that drive their cell phones, laptops, public-safety radios and future applications."

"In-building networks represent a strategic market opportunity for wireless service providers," adds Cathy Zatloukal, president and CEO of MobileAccess. "Desktop and traditional wired communication systems are taking a back seat to wireless devices and applications, creating new and expanded customer opportunities. By teaming up to meet the new wireless needs of the enterprise, Sprint and MobileAccess are laying a state-of-the-art foundation that will address our customers' technology requirements now and well into the future."

An example of a business that is benefiting from the joint solution is Hoag Memorial Hospital Presbyterian in Newport Beach, California. Sprint is using the MobileAccess Universal Wireless Network to provide multi-service wireless coverage throughout the 511-bed acute care, not-for-profit hospital. With this deployment, Sprint says it can offer facility-wide access to all the features of its nationwide PCS network and to the Nextel national network, using a multi-service infrastructure. Hoag can support voice and data communications over secure cellular as well as Wi-Fi and telemetry infrastructure.